



3. Briefly detail the benefits of investing in an energy efficiency or electrification upgrade, as if you are communicating with a customer.

4. Tell us the most advanced features you are comfortable using with the following software or equivalent:

a. Customer Relationship Management software such as Salesforce

b. Microsoft Excel

c. Microsoft Word

d. Project Management Software (MS Project, Asana, Smart Sheets, etc.)

e. Software tools for Energy Auditing