



REDWOOD COAST
Energy Authority



Heat Pump Workshop

for Space and Water Heating

Saturday, March 9

8:30 a.m. to 1 p.m.

**D Street
Neighborhood
Center**

1301 D St., Arcata

8:30 a.m. Meet local heat pump contractors and enjoy refreshments
9-10:30 a.m. Heat pump space heaters and Q&A
10:30-11 a.m. Refreshments and time with local contractors, our expert instructor Dan Perunko, and RCEA staff
11 a.m.-12:15 p.m. Heat pump water heaters and Q&A
12:15-1 p.m. More time with local contractors, instructor Dan Perunko, and RCEA staff

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www.balancepointhp.com

530-477-0695

Dan@balancepointhp.com

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To go in-depth on any of these training topics I cover, please visit the PG&E Energy Center to learn more:

<https://pge.docebosaas.com/learn/external-ecommerce;view=none;redirectURL=?ctldoc-catalog-0=se-perunko>



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20 items



Air Sealing and Insulating Existing Homes: Addressing Air Leakage...

EN

Webinar



Air Sealing and Insulating Existing Homes: Addressing Common...

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Webinar



Air Sealing and Insulating Existing Homes: Air Leakage Control for...

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Webinar



Air Sealing and Insulating Existing Homes: Attic Ventilation for Efficiency,...

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Webinar



Air Sealing and Insulating Existing Homes: Developing a Work Scop...

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Air Sealing and Insulating Existing Homes: Improving the Thermal Performanc...

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Air Sealing and Insulating Existing Homes: Interpreting and...

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Balanced Ventilation for Better Health, Comfort, and Energy Efficiency: IA...

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Webinar



Balanced Ventilation for Better Health, Comfort, and Energy Efficiency:...

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Webinar



Electric Heat Pumps for Space Heating and Cooling

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Webinar



Electric Heat Pumps for Water Heating

EN

Webinar

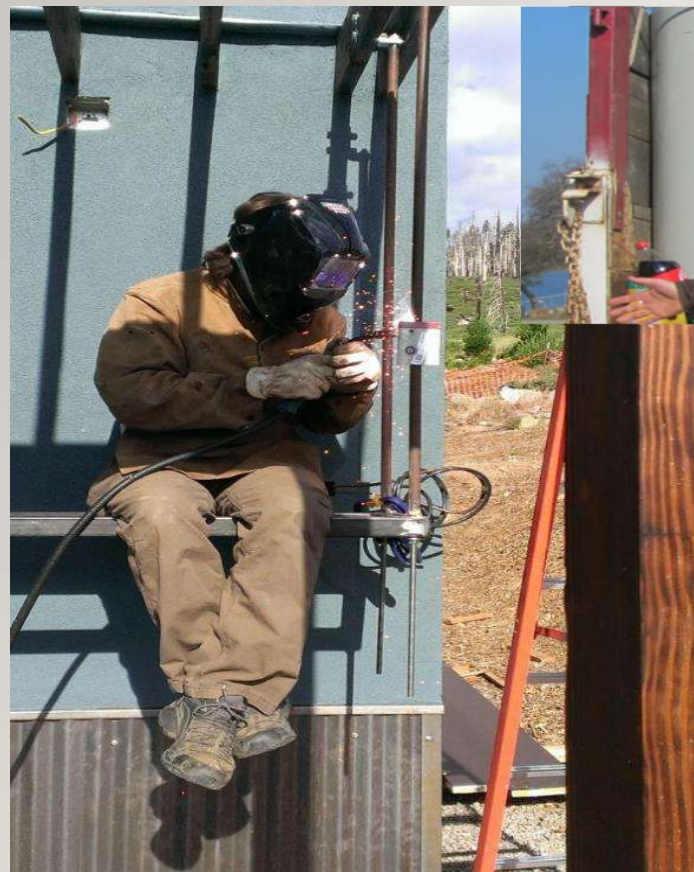


Optimizing Residential Forced-Air HVAC Systems: Airflow for Comfort and...

EN

Webinar

Introductions - Dan



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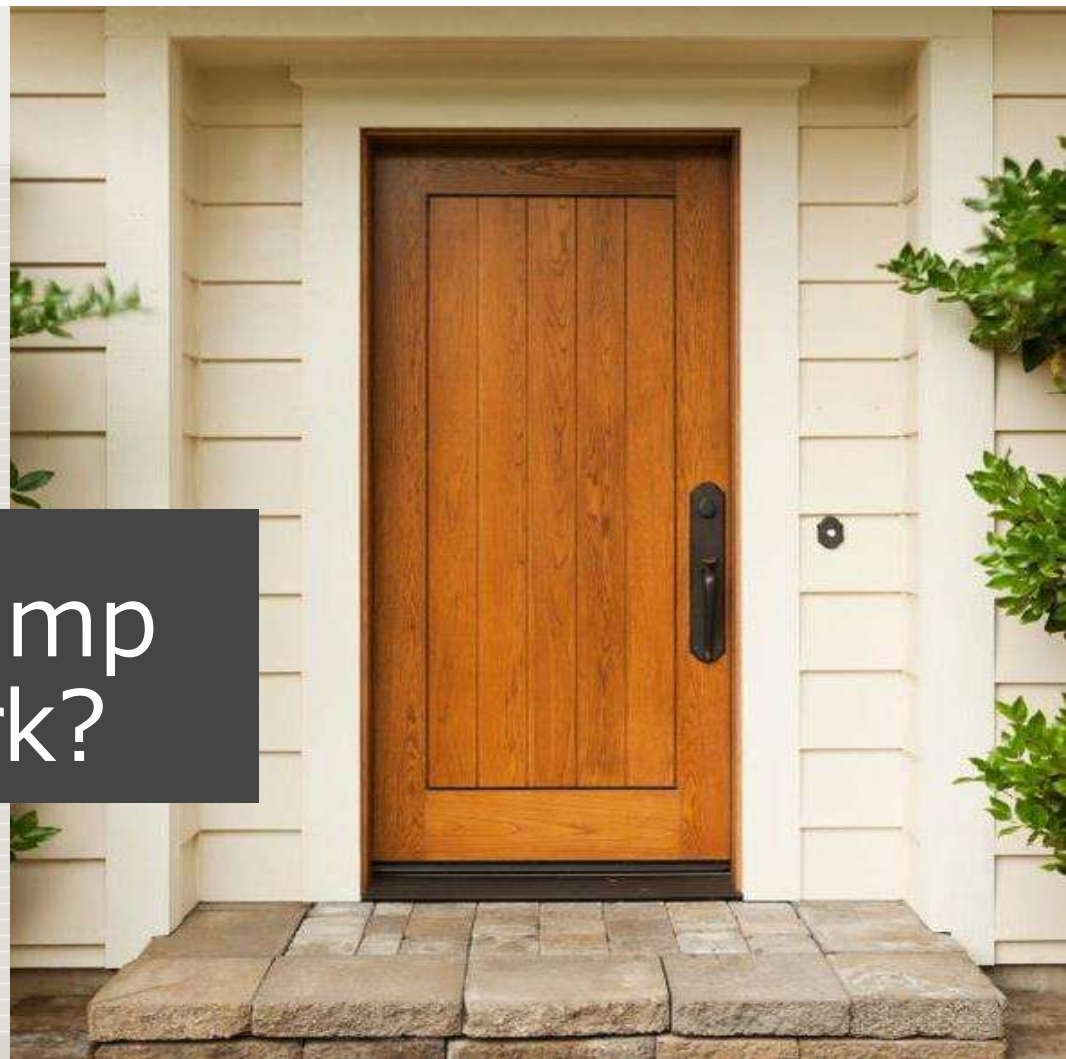


Agenda Part 2

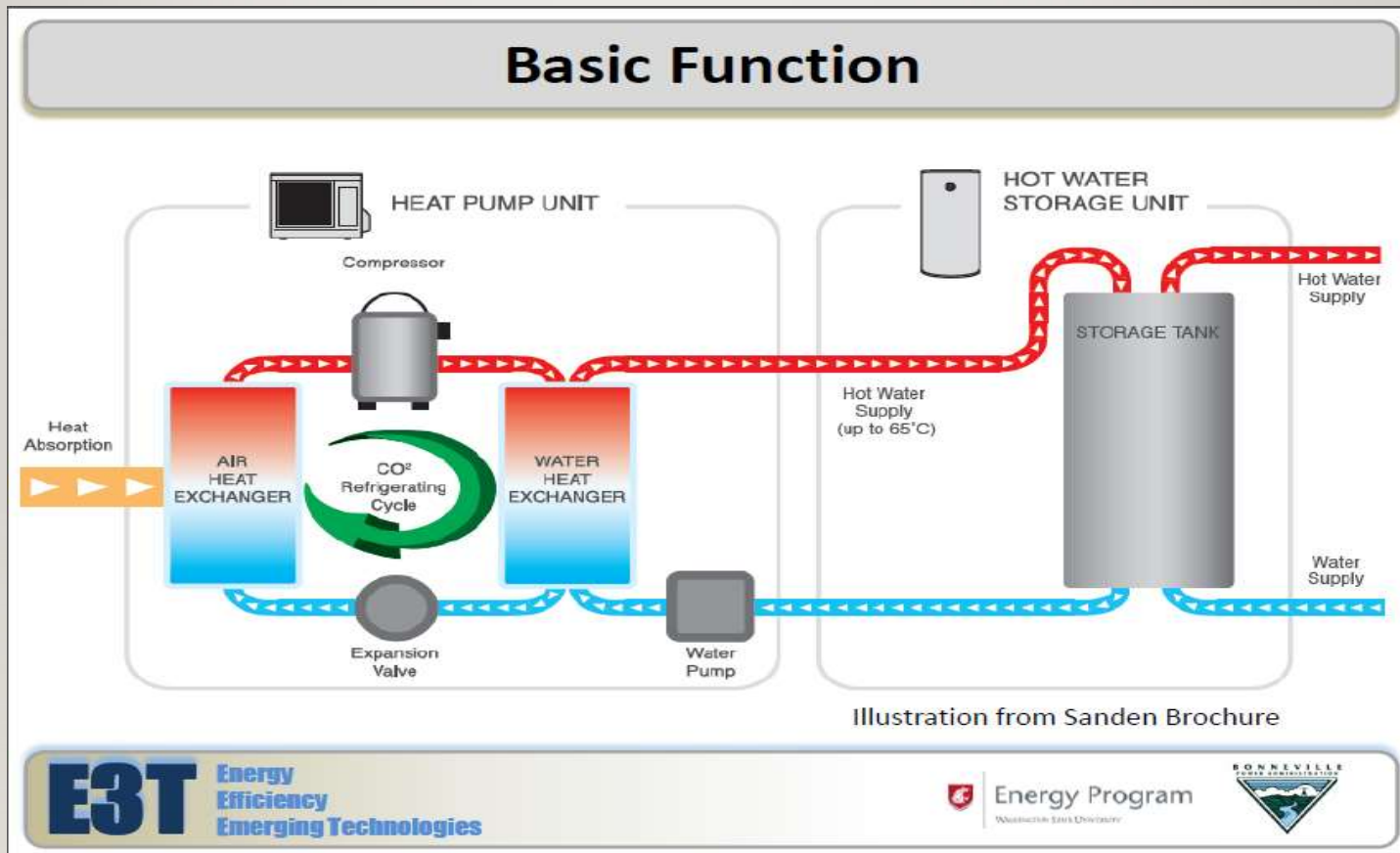
1. How do heat pump water heaters work?
2. Selection – Equipment Type & Refrigerant Options
3. Heat pump water heater design and performance
4. Sizing – Think Tank
5. Installation – Location, Location, Location
6. What about the plumbing
7. Q&A (15 minutes)



1. How Do Heat Pump Water Heaters Work?



The Same Basic Technology



2. Selection – Equipment Type & Refrigerant Options



Heat Pump Water Heaters



Unitary



Split System



System Type – Unitary Hybrid



**Professional Prestige
ProTerra Plugin
Heat Pump**
40 and 50 Capacities
120 Volt / 1 PH
Electric



AO Smith



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RHEEM



Has misleading
function names that
imply resistance
electric use is the
efficient mode.



The new degree of comfort.

 Residential Electric
Professional Prestige ProTerra
Plugin Heat Pump Water Heaters

Professional Prestige® ProTerra™ Plugin Heat Pump is the most efficient water heater available

Efficiency

- Up to 3.0 UEF reduces operating cost
- ENERGY STAR® rated

Performance

- Ambient operating range: 45-140° F is widest in class designed to meet Northern Climate Spec (Tier 2)

Easy Installation

- Easy access side connections
- Factory installed plugin power cord, direct plugin.
- Easily replaces a standard gas water heater

Integration

- LED Screen with built-in water sensor alert with audible alarm¹



- Integrated EcoNet® WiFi-connected² technology and free mobile app gives users control over water heater, allowing for customizable temperature, vacation settings, energy savings and system monitoring at home or away. Visit Rheem.com/hybridsolutions

Operation Modes

- Heat Pump
- Vacation/Away: 2-28 days (or placed on hold indefinitely)

Plus...

- Premium grade anode rod with resistor extends the life of the tank
- 3/4" NPT water inlet and outlet; 3/4" condensate drain connections
- Easy access, top mounted washable air filters
- 2" Non-CFC foam insulation
- Enhanced flow brass drain valve
- Temperature and pressure relief valve installed
- Design certified to NSF/ANSI 372 (Lead Content)

Warranty

- 10-Year limited tank and parts warranty

See Residential Warranty Certificate for complete information

Units meet or exceed ANSI requirements and have been tested according to D.O.E. procedures. Units meet or exceed the energy efficiency requirements of NAECA, ASHRAE standard 90, IOC Code and all state energy efficiency performance criteria.



**Professional Prestige
ProTerra Plugin
Heat Pump**
40 and 50 Capacities
120 Volt / 1 PH
Electric





LEED Points = 3

Requires 20a
120v circuit

12,000 Btuh

There are several brands providing these units

Unitary Non Hybrid (Heat Pump Only)

Stiebel Eltron



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Refrigerants

All of the unitary systems use high GWP refrigerants.

One Split System Option



Sanden CO₂ Heat Pump

Refrigerant
GWP 1
!!!





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Ultra-Efficient Small
Chiller Options

Central & Ductless
Indoor Options

ATWHP Heat Pumps
Performance/Specs

Documents, FAQ
& About Us

Ultra-Efficient Small Air-To-Water Heat Pumps / Chillers Air Conditioning & Heating & Hot Water

CX34 Air To Water Heat
Pump



CX50 Air To Water Heat
Pump



Indoor: Heating, Cooling & Hot Water Solutions

Heating
Cooling
Hot Water
Radiant (Heating and/or Cooling)
Ductless Fan Coil Units
Ducted Systems
Mini-Duct (Concealed Ceiling)
Use any or all together.

Ceiling



Floor



ENERGY STAR 2019
Emerging Technology Award

5 Consecutive Years!

[AHRI 2018-2020
3-Year Performance Award](#)
[AHRI 2020-2022
3 Year Performance Award](#)



World's Record Efficiency
The World's Most Efficient
Air-To-Water Heat Pumps

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Featured

Space heating

- ☐ Up To 2500ft²
- ☐ Up To 4000ft²
- ☐ Up To 5000 Ft²

Technology

- ☐ Full Inverter + Evi (-31°F)

Call our expert 888-301-0737



APOLLO Heat Pump -
42k Btu / 3.5 Ton - Air To
Water - EVI Inverter DC
Technology
★★★★★ 7 reviews



APOLLO Heat Pump -
60k Btu / 5 Ton - Air To
Water - EVI Inverter DC
Technology
★★★★★ 7 reviews



APOLLO Heat Pump -
72k Btu / 6 Ton - Air To
Water - EVI Inverter DC
Technology
★★★★★ 8 reviews



APOLLO Heat Pump
Station
★★★★★ 6 reviews
\$1,758.90 USD

3. Heat Pump Water Heater Design and Performance



Heat Pump Water Heaters . . .

. . . need access to a large volume of air in order to extract heat.

- a) Installs require ducting
- b) Louvered doors
- c) Large vents

Never vent or duct a heat pump water heater across the building's air barrier.

Adequate Air Volume – Duct Kits



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Resistance Heat

- Resistance heat has a large impact on system efficiency.
- Some manufacturers **INCORRECTLY** label the mode with resistance heat as the “efficiency” mode.

Differences in aCOP between water heaters are highly confounded by differences in draw profiles, as well as other differences in operating conditions, which makes an average COP for an individual unit difficult to interpret. Compared to the Figure 17 graph of system aCOP, Figure 18 is much more orderly because it has used the definition of hpCOP which excludes resistance element use. Consequently, we can conclude that resistance heat, used for whatever reason, is a large influence in the variability and difference in performance between sites. Moreover, it is possible conclude to that the GeoSpring had the most efficient heat pump, followed by the Voltex, and then by the ATI. Likewise, lab tests showed the same finding.

Figure 18. Estimated hpCOP as a Function of Daily Draw

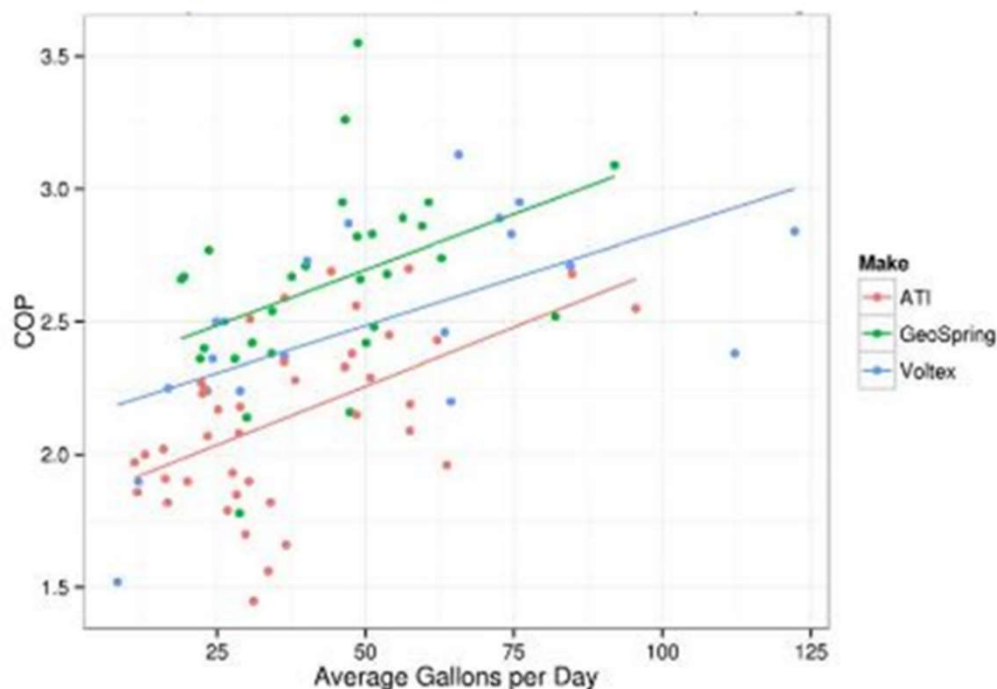
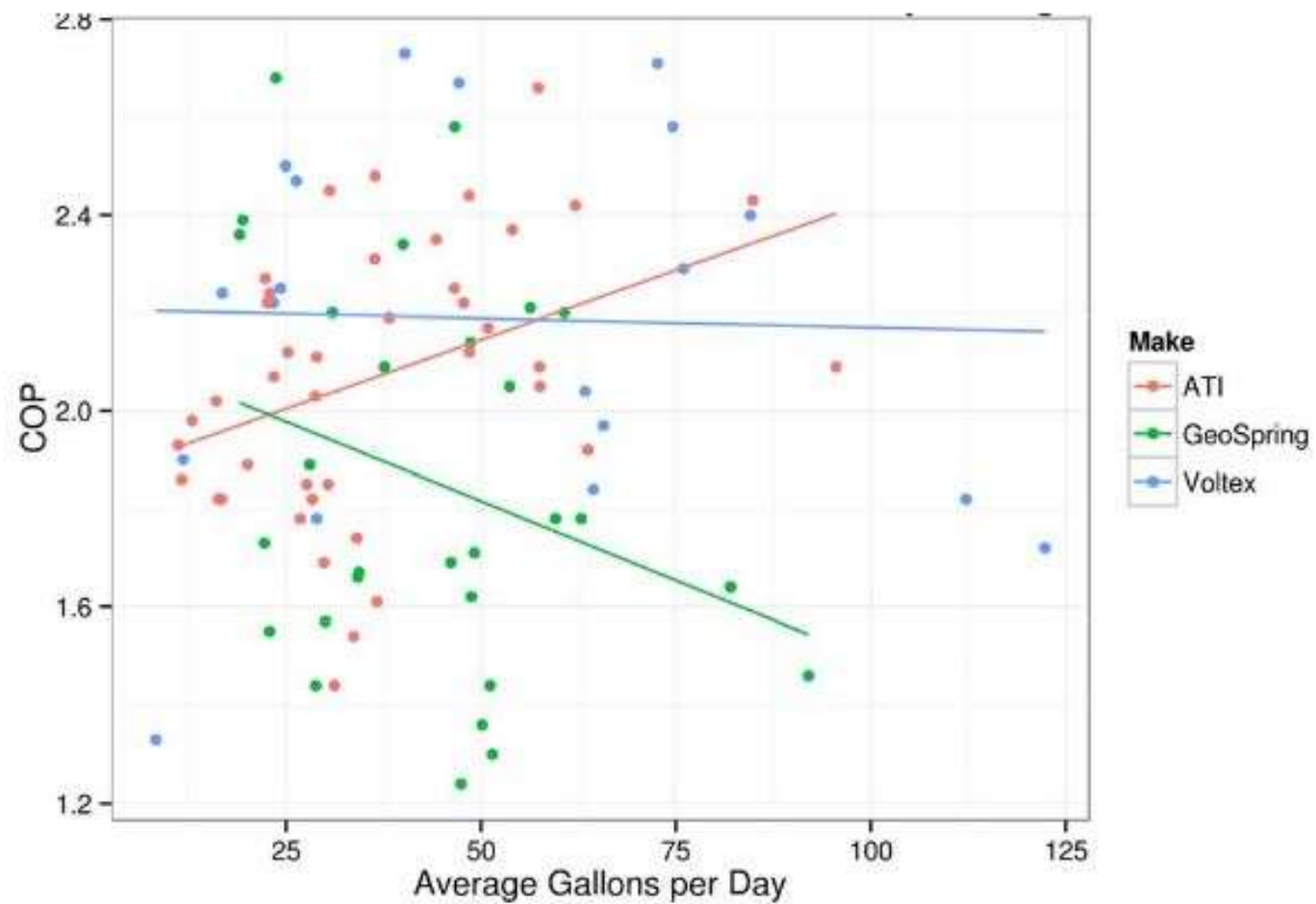
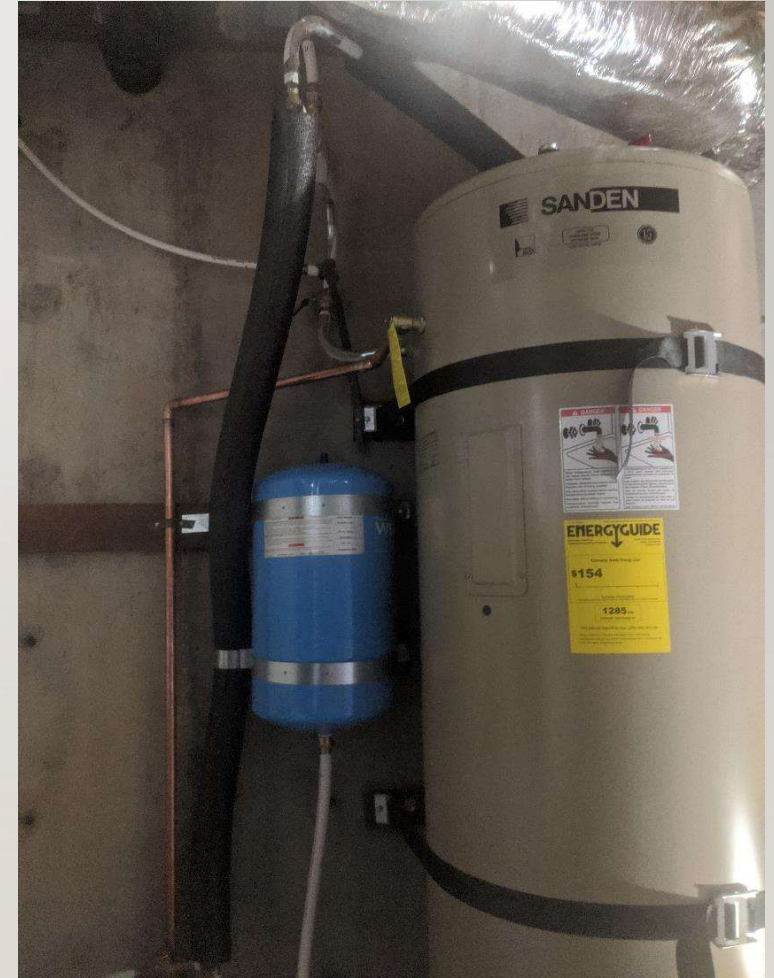


Figure 17. aCOP as a Function of Daily Draw



Expansion Tanks



Recirculation and Tank Temperature

- Heat pump tanks are stratified by design.
 - The heat pump pulls cold water off the bottom, heats it and deposits the heated water at the top of the tank.
- Heat pump efficiency is higher when the unheated water is colder.
- Recirculation systems de-stratify the tank. (Lowering Efficiency)
 - To minimize destratification, use ***on-demand*** recirculation.



ACT D'MAND KONTROLS® SYSTEMS

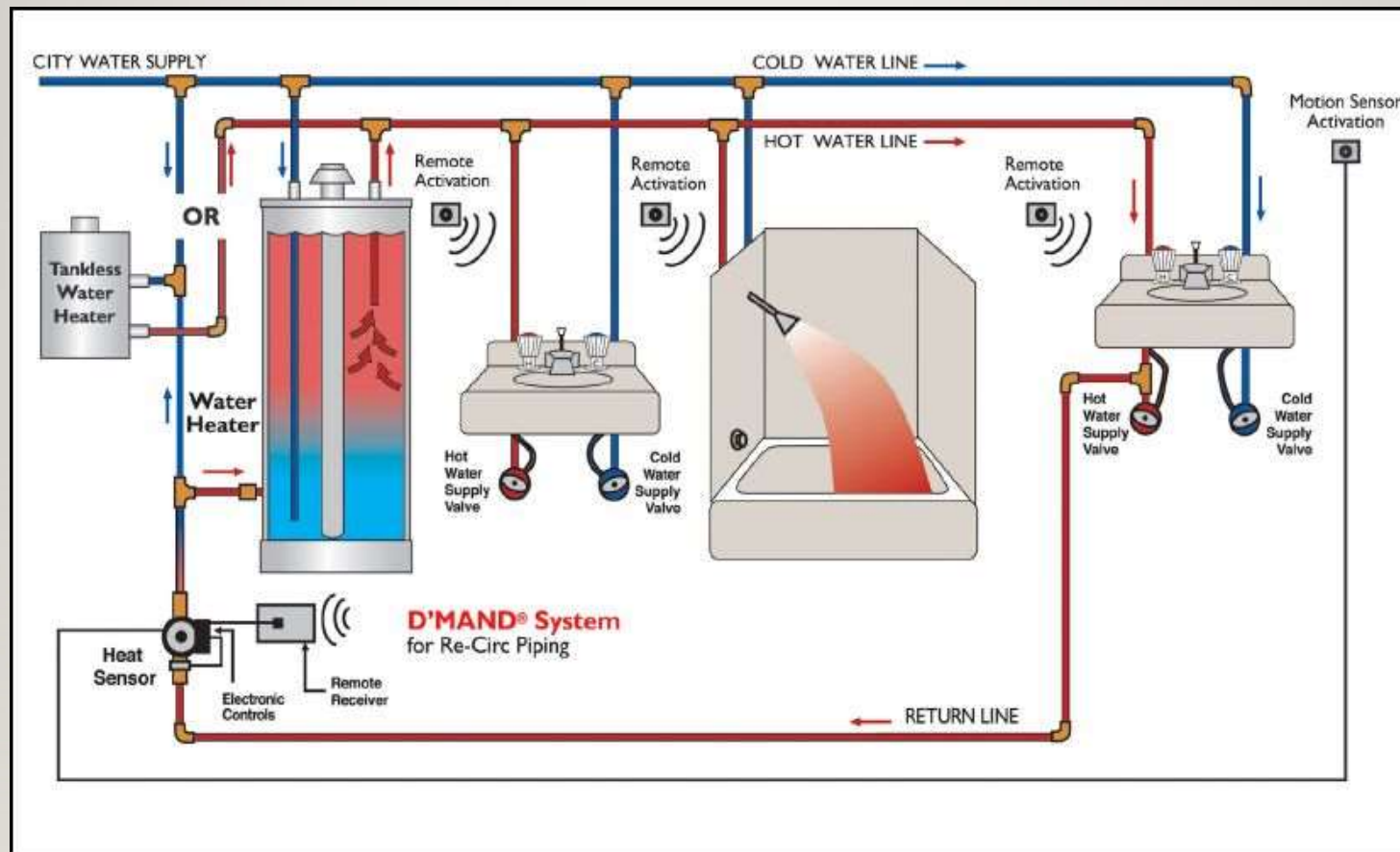
*Advanced Conservation
Technology*



***The Right Way to Recirculate
Hot Water On D'MAND®!***

***Over 147,991,200 gallons of
water saved since 1992!***

Hot Water Circulation



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Controls



D'MAND Button



D'MAND Motion Sensor



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Heat Pump Water Heaters...

...have smaller heating capacity than gas water heaters.

We need to reduce waste with

- a) Low flow fixtures
- b) Pipe insulation
- c) Structured plumbing / Smarter plumbing

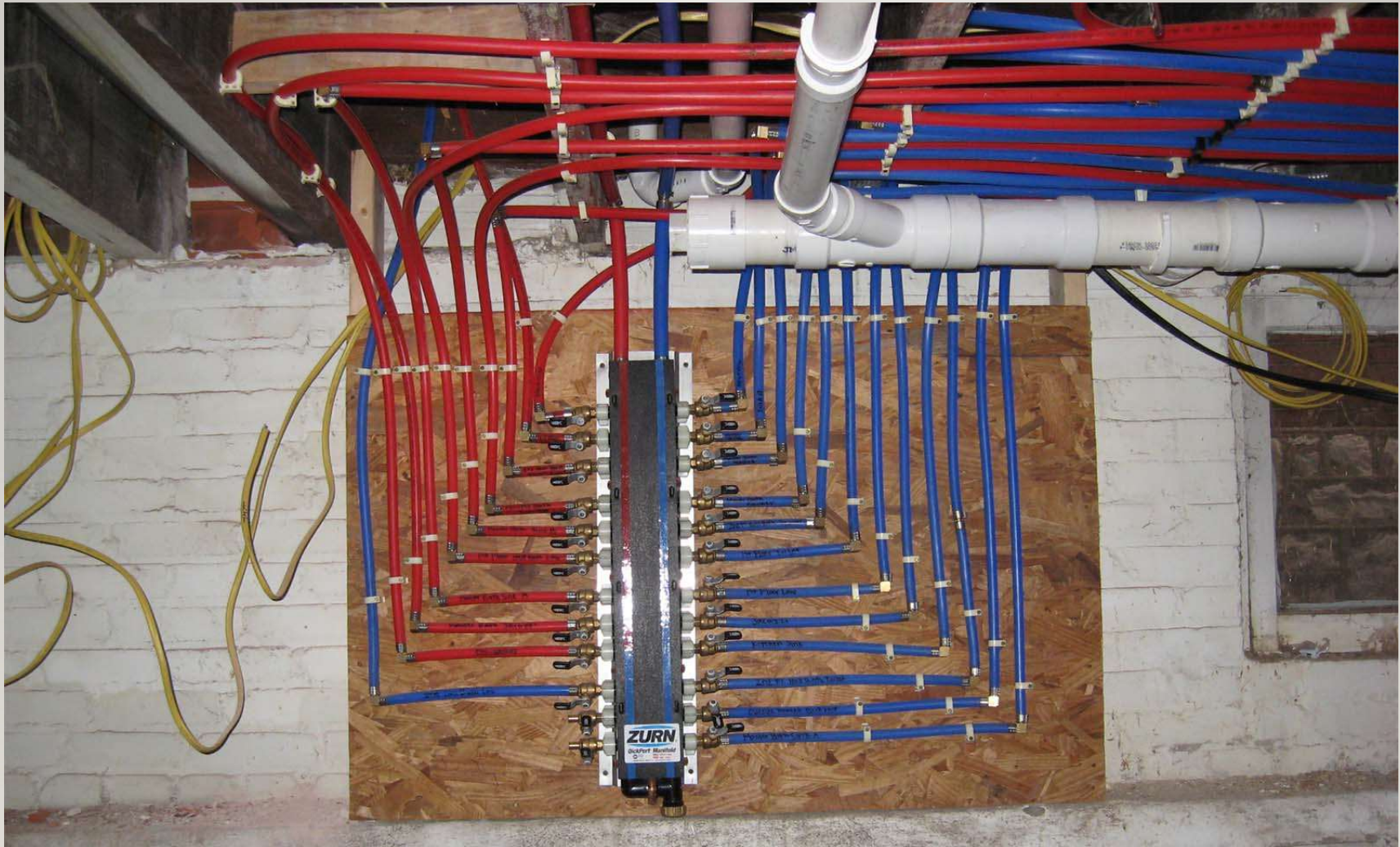
Insulate the water pipes



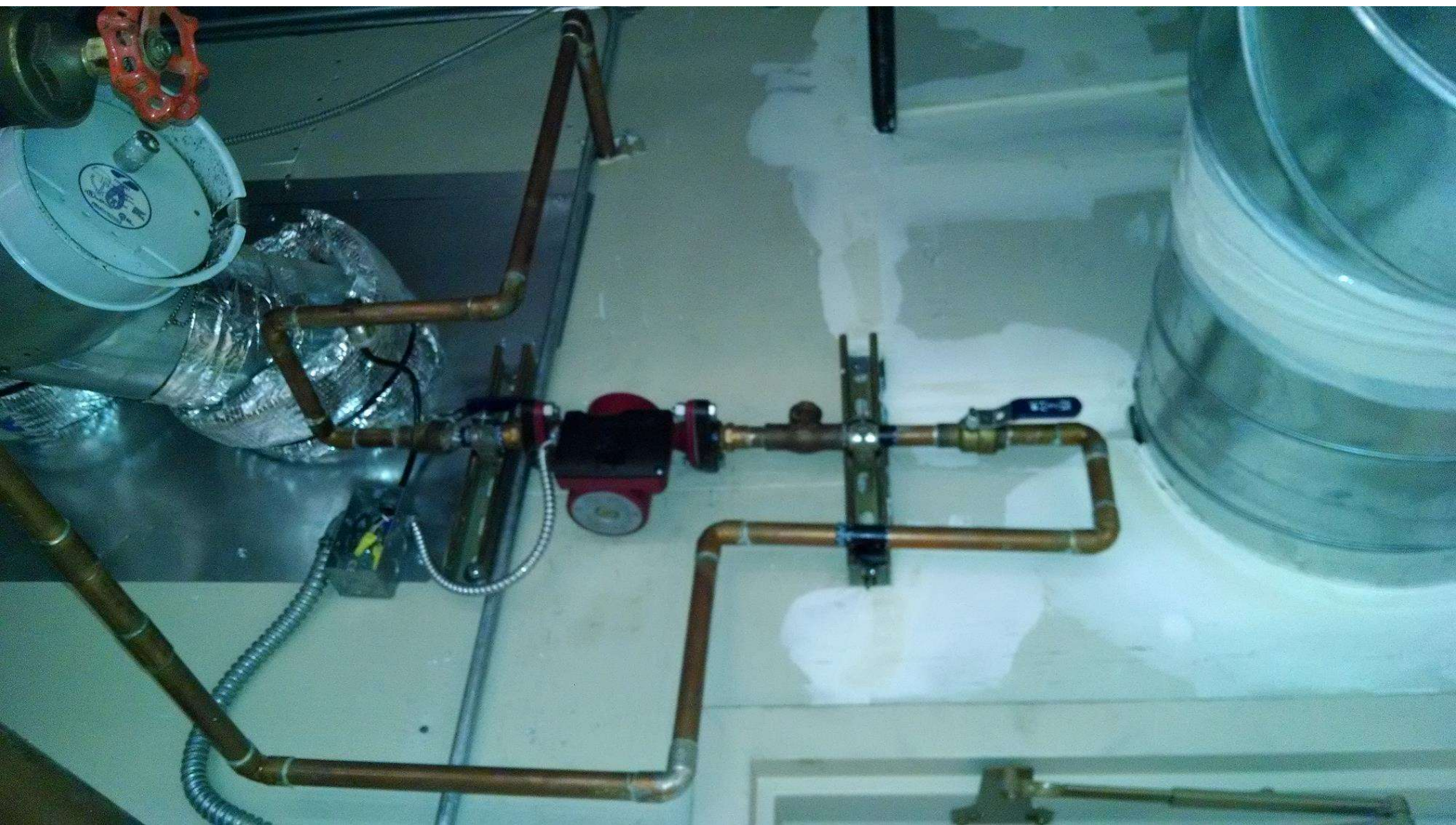


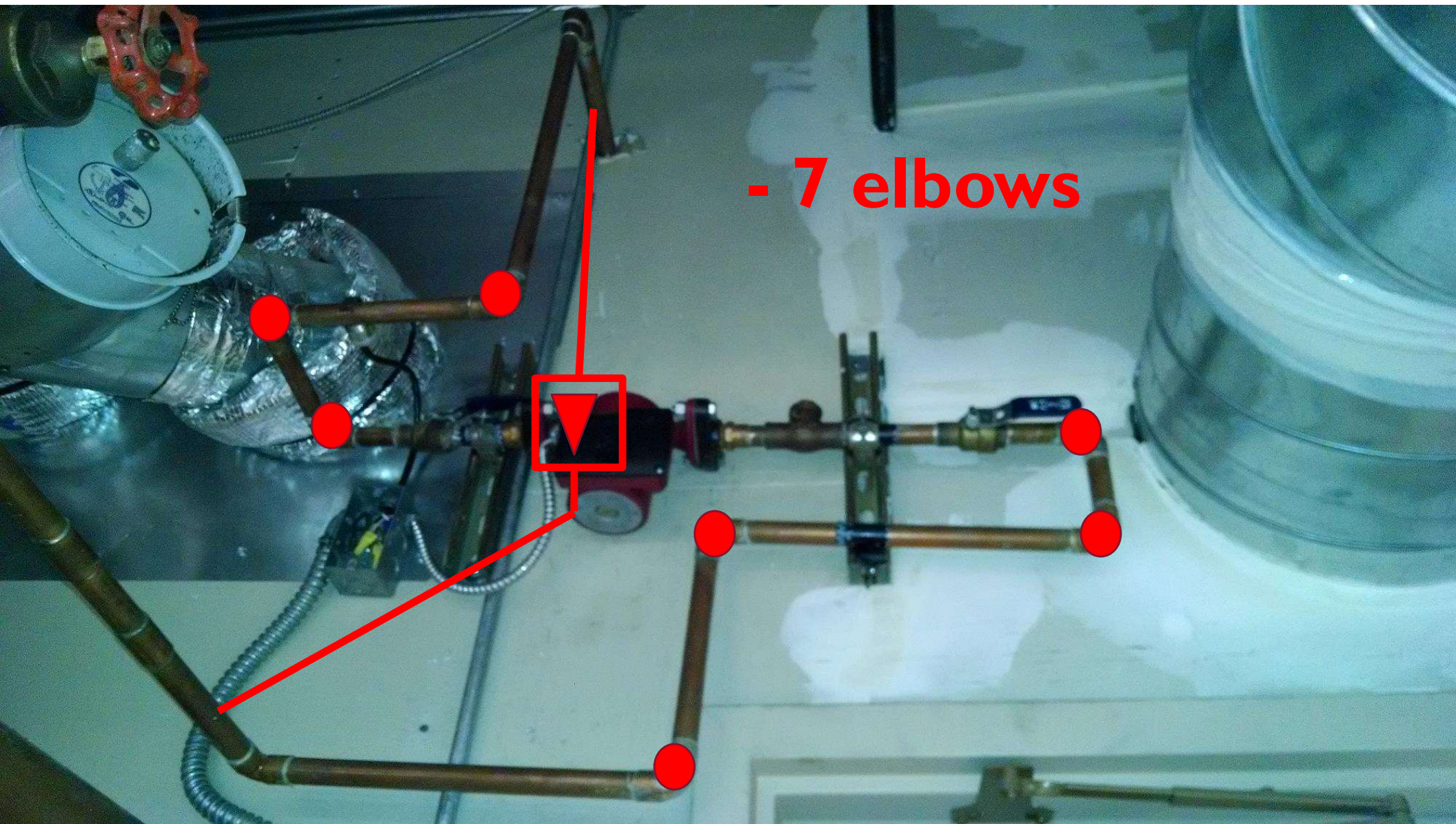
It turns out the shape and size of the plumbing matters

Both fittings and pipe

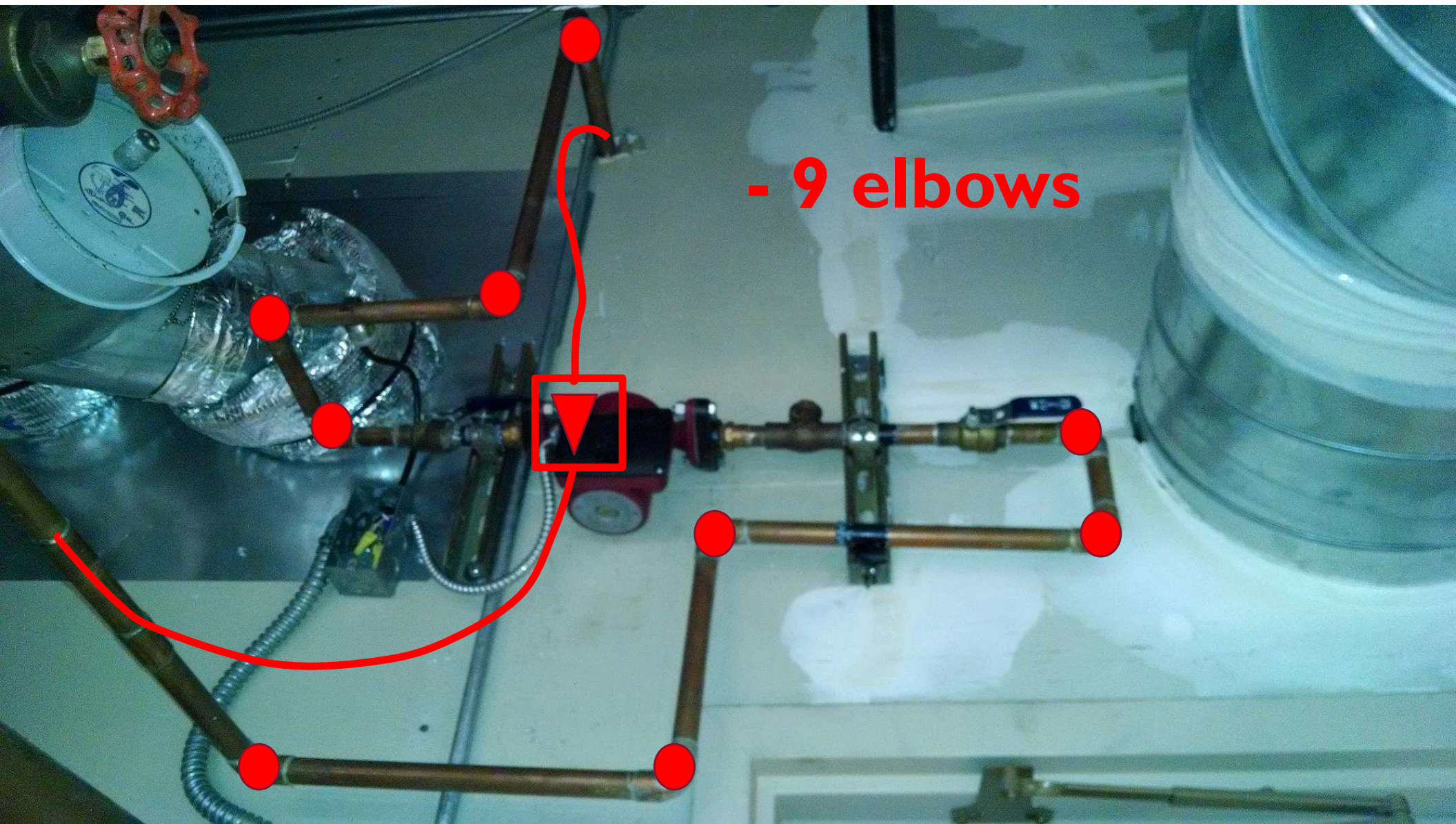


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- 7 elbows



- 9 elbows

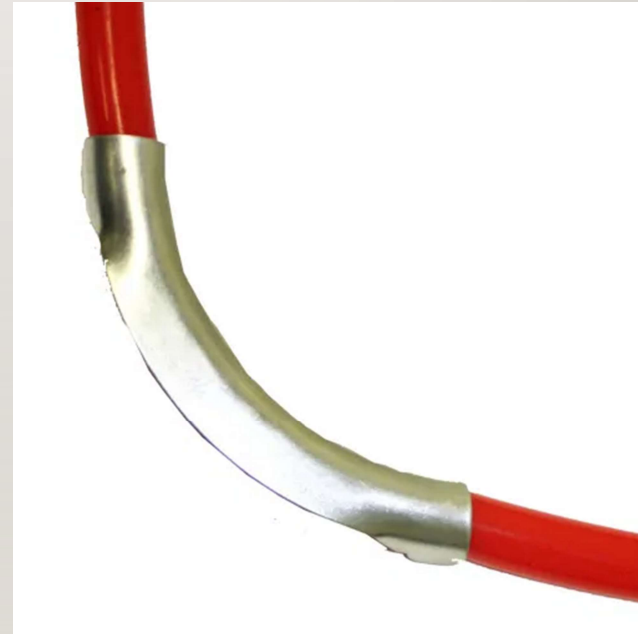
Pipe Choice and Water Flow





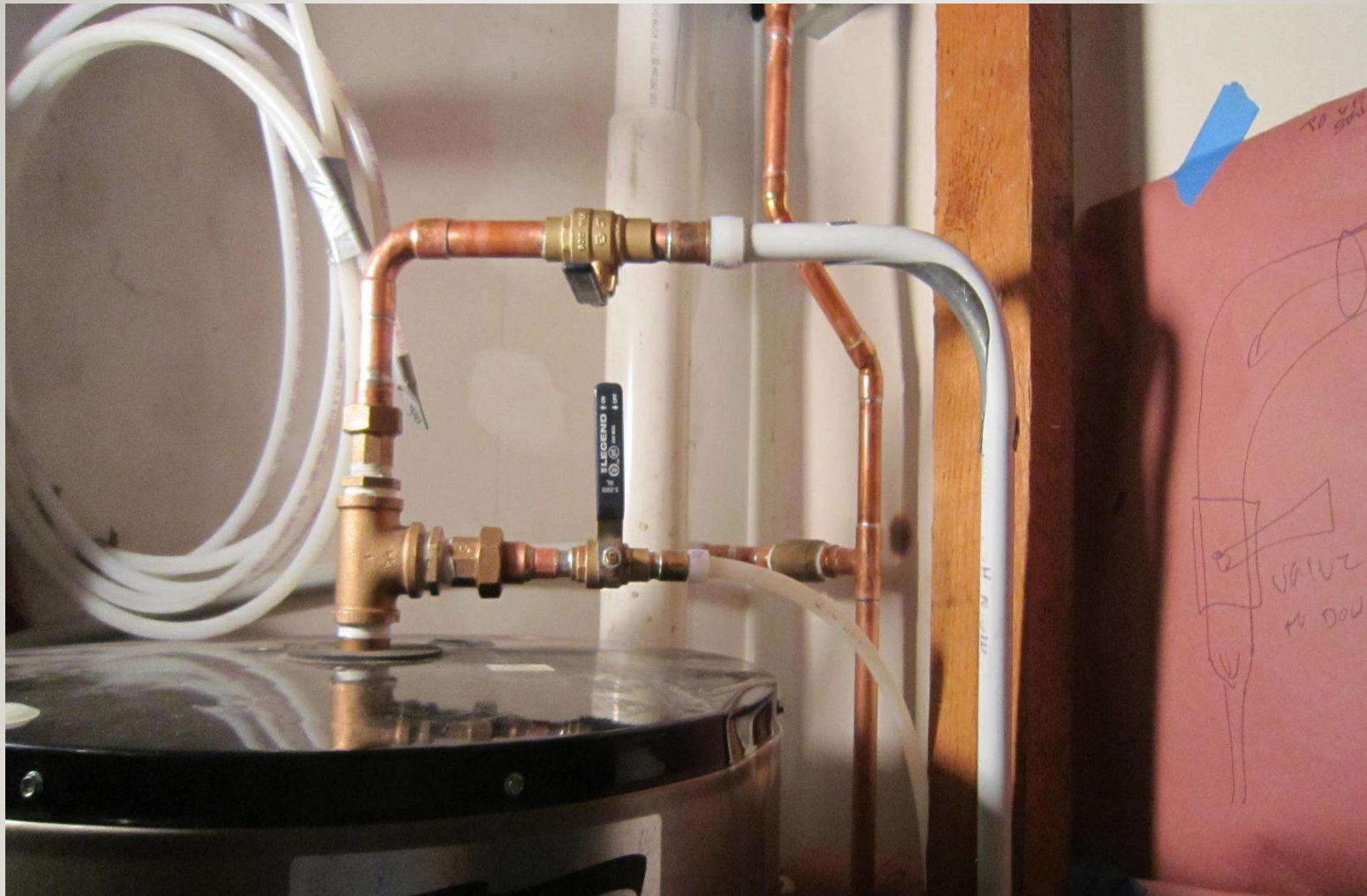
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Swoops





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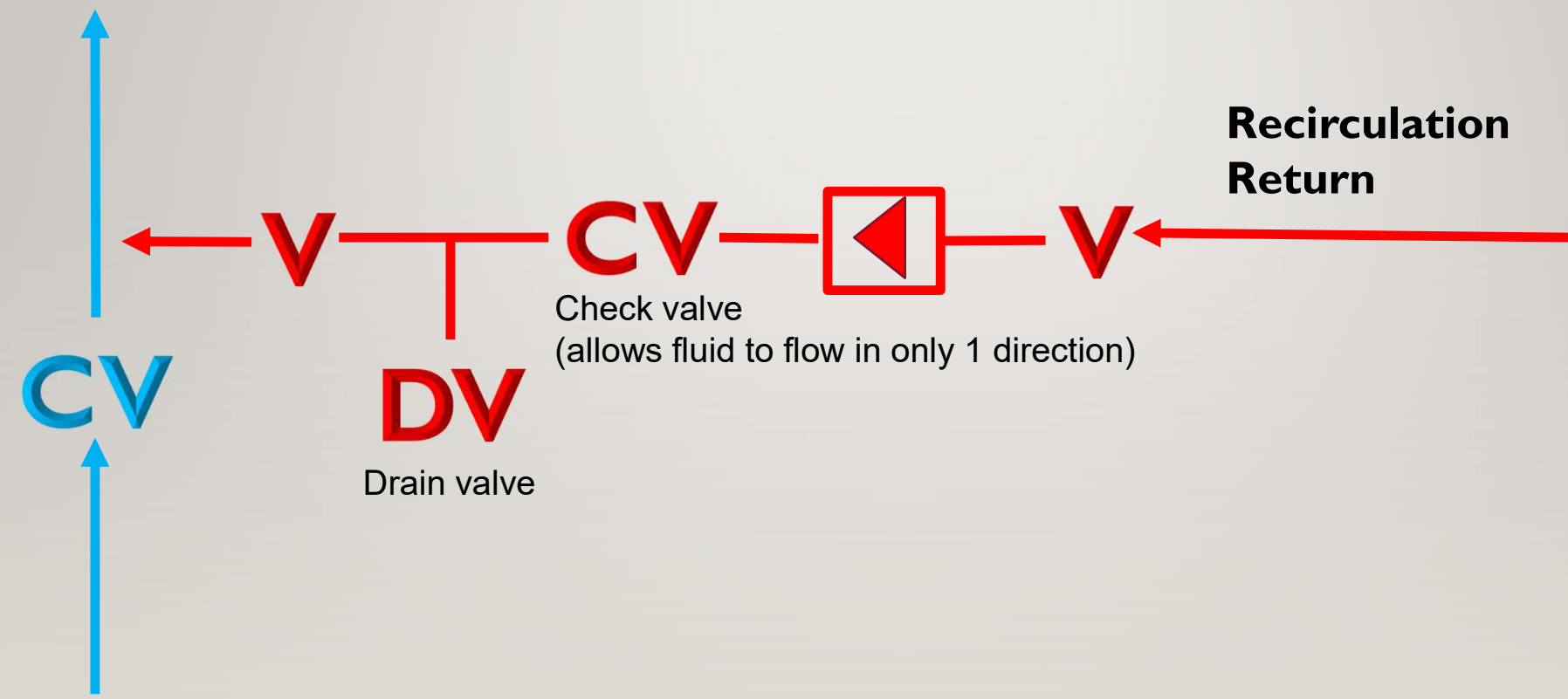


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Valves



Water Heater



Recirculation
Return

Check valve
(allows fluid to flow in only 1 direction)

DV
Drain valve

Water Supply

V – manual isolation valve



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4. Sizing – Think Tank



Sizing

- All heat pump water heaters have an hourly output of 12 to 15 KBtu.
- This is significantly less than even a small gas water heater and roughly the same as an older electric resistance water heater.
- **This is not a problem.**
- To minimize this issue, install the largest tank that the budget and the space will allow. (If necessary, further increases in available capacity can be achieved by using a higher tank temperature and a mixing valve.)

4. Installation – Location, Location, Location





Location, Location, Location

What matters most ...

- Is the space large enough to provide the heat pump system with enough ambient air for heat exchange?
 - Check the manufacturer's specifications. Available air volume is more important than any other physical location detail.
 - If ambient air volume is limited, use a unit that can be ducted to a space with adequate air volume.

Equipment Location

Keeping adequate air volume in mind

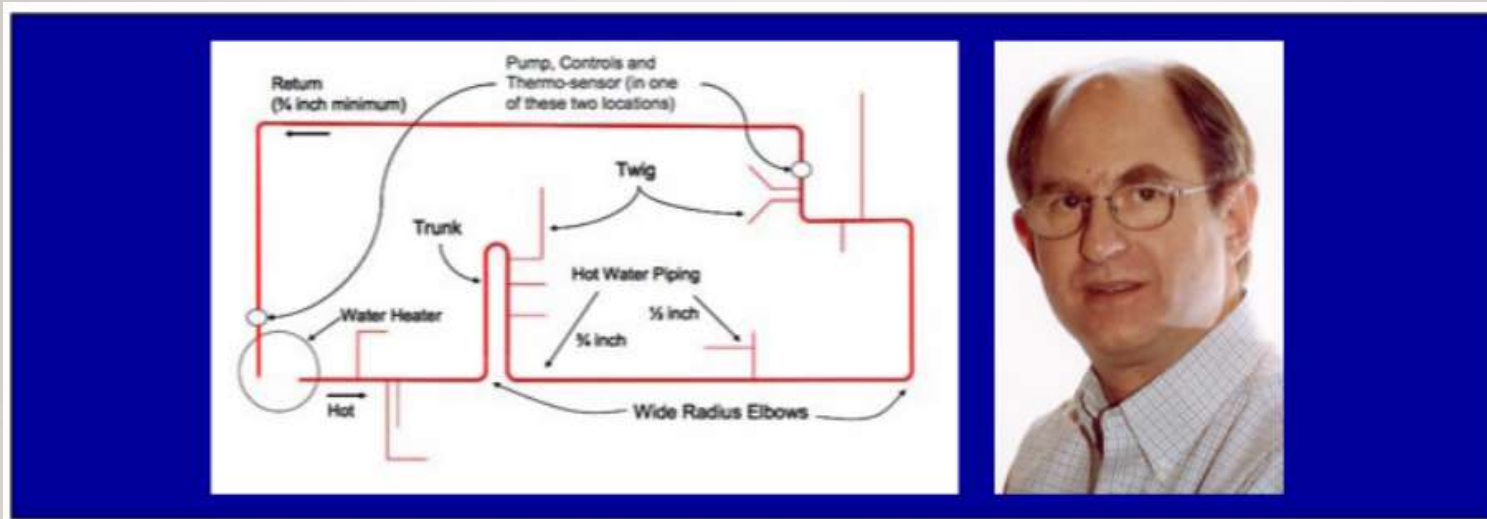
- Locate the equipment as close to the water uses as possible.
- To get hot water to the tap, the system has to displace roughly twice the standing volume of water that is in the pipes between the tank and the tap.

5. What About the Plumbing?



Structured / Practical Plumbing

- Entrained water
- Pipe insulation
- Time to tap



Gary Klein and Associates

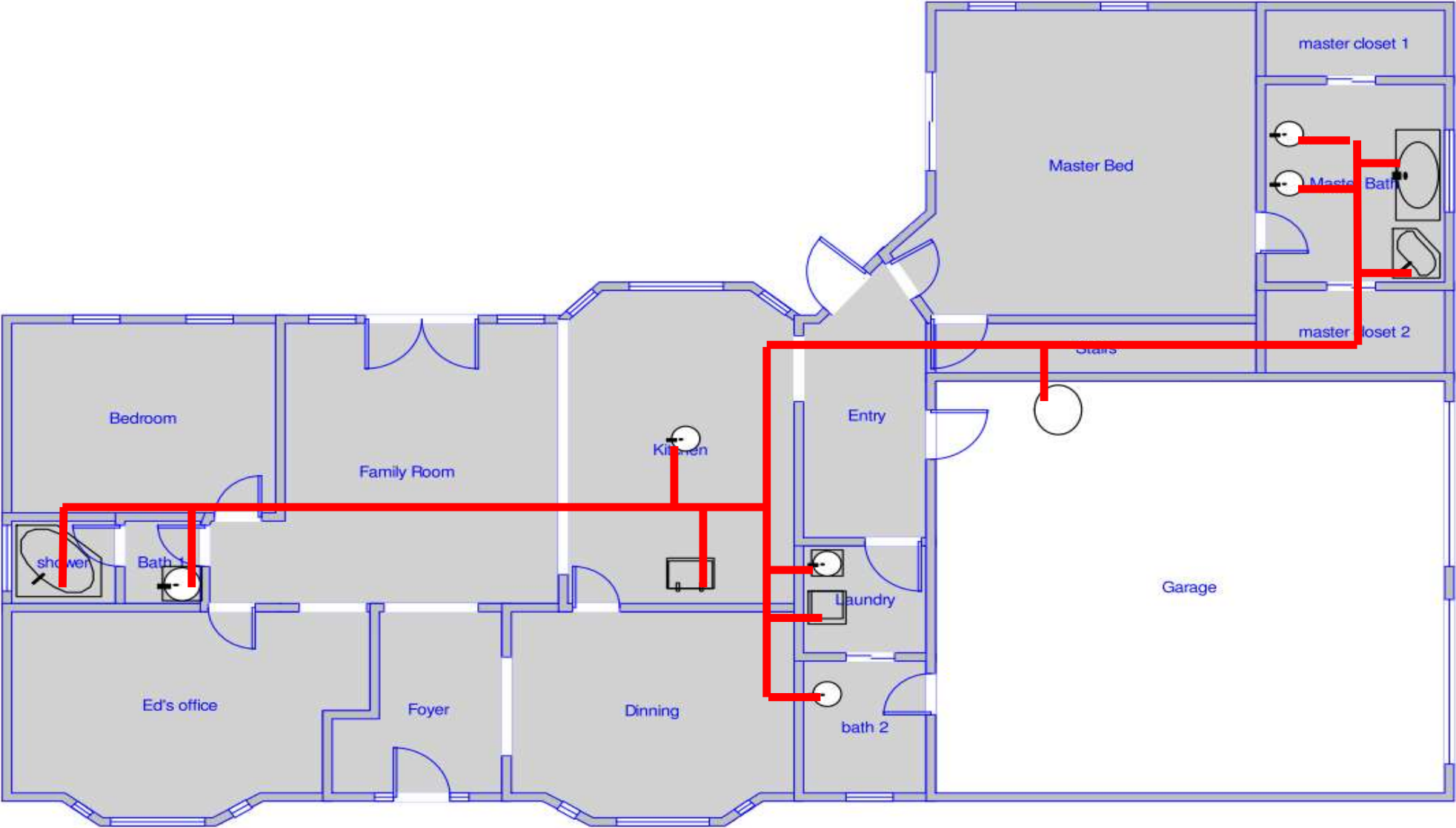
<https://www.garykleinassociates.com/>

Practical Plumbing Layouts: Part One

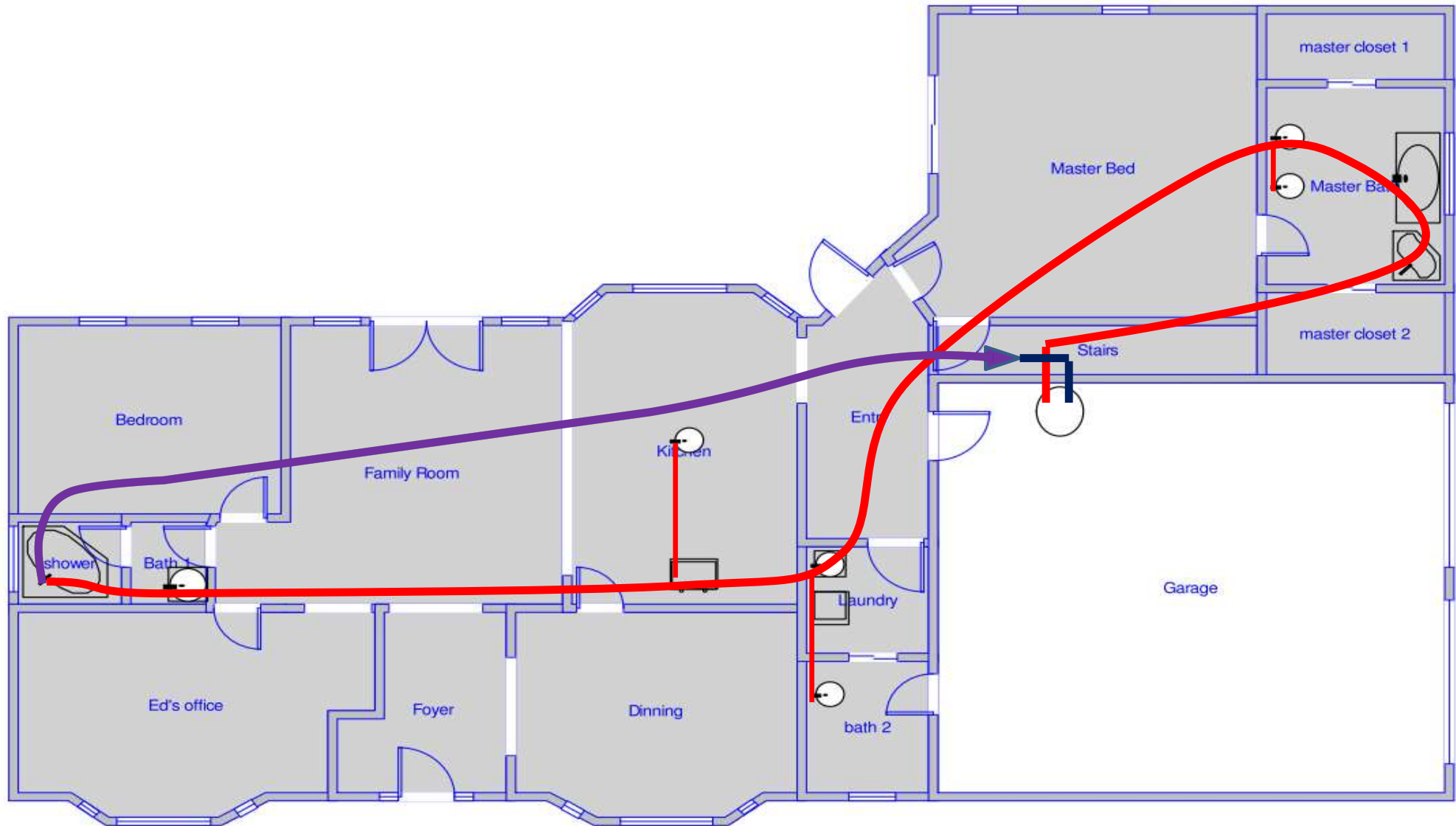
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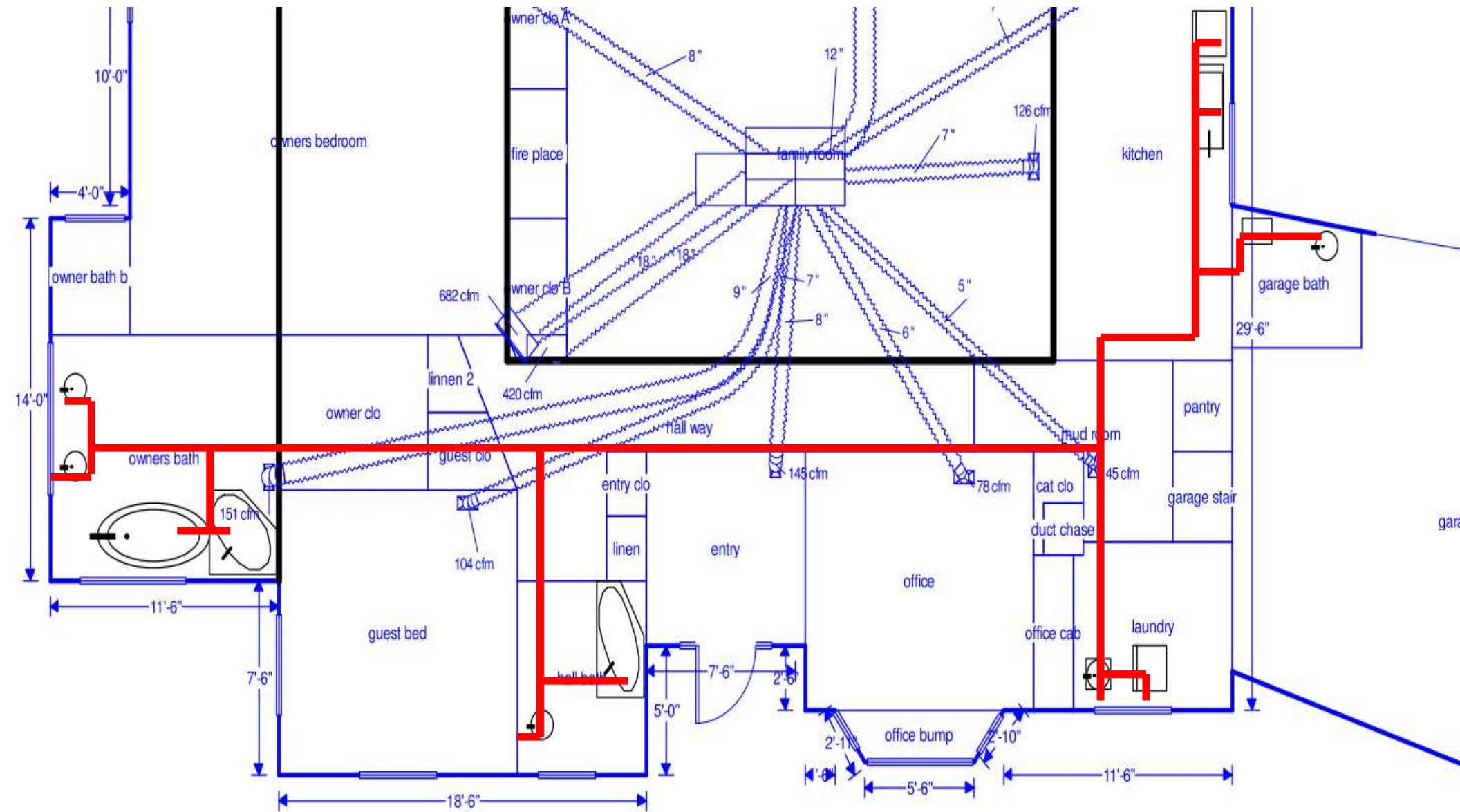
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downstairs



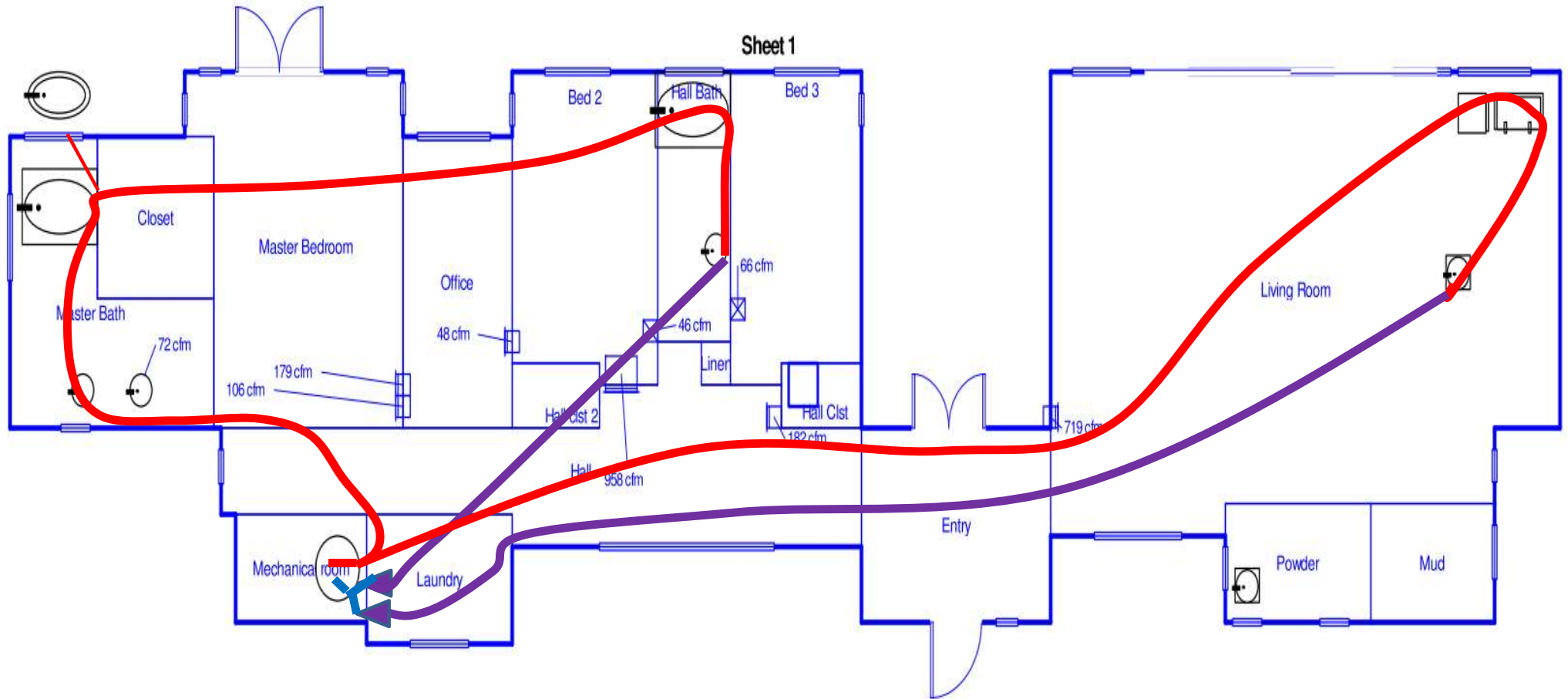
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Sheet 1





Dan Perunko



Questions

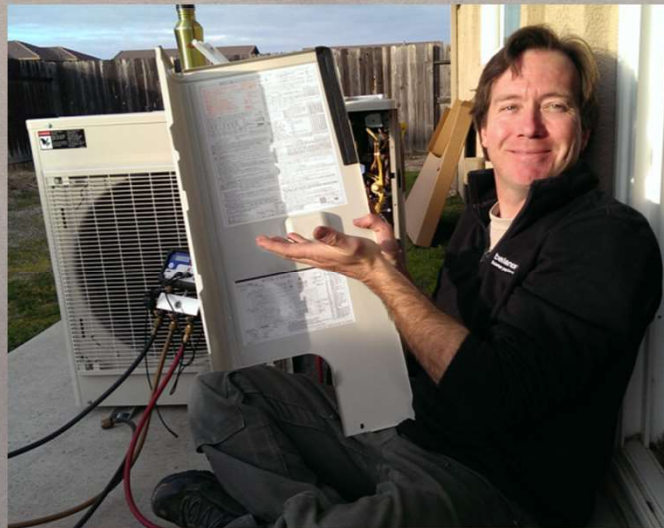
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