

Redwood Coast Energy Authority Proposed FY18-19 Budget

| | Community Choice Energy | Energy Watch & Other Demand Side Management | Electric & Hydrogen Transportation | General & Administrative (allocated across programs) | Total Proposed 2018-19 Budget |
|--|----------------------------|---|--|---|----------------------------------|
| Ordinary Income/Expense | | | | | |
| REVENUE EARNED | | | | | |
| Total Revenue - government agencies | - | - | 111,600 | - | 111,600 |
| Total Revenue - program related sales | - | 10,000 | 8,000 | - | 18,000 |
| Total Revenue-nongovernment agencies | - | 1,210,000 | - | - | 1,210,000 |
| Electricity Sales Revenue | | | | | |
| Electricity Sales - Retail Revenue | 51,940,000 | - | - | - | 51,940,000 |
| Electricity Sales - Uncollectable Accounts | (160,000) | - | - | - | (160,000) |
| Total Electricity Sales Revenue | 51,780,000 | - | - | - | 51,780,000 |
| Total REVENUE EARNED | 51,780,000 | 1,220,000 | 119,600 | - | 53,119,600 |
| Gross Revenue | 51,780,000 | 1,220,000 | 119,600 | - | 53,119,600 |
| Expense | | | | | |
| TOTAL WHOLESALE POWER SUPPLY | 39,880,000 | - | - | - | 39,880,000 |
| PERSONNEL EXPENSES | 1,328,600 | 500,200 | 71,000 | 353,900 | 2,253,700 |
| FACILITIES AND OPERATIONS | 15,600 | 6,000 | 16,500 | 173,300 | 211,400 |
| COMMUNICATIONS AND OUTREACH | 73,800 | 16,500 | 3,900 | 14,000 | 108,200 |
| TRAVEL AND MEETINGS | 35,000 | 8,000 | 3,000 | 2,000 | 48,000 |
| PROFESSIONAL AND PROGRAM SERVICES | | | | | |
| Internal inter-program funding | 170,000 | (170,000) | | | - |
| Contracts - Program Related Services | 350,000 | 70,000 | 7,200 | - | 427,200 |
| Wholesale Services - TEA | 585,000 | - | - | - | 585,000 |
| Procurement Credit - TEA | 800,000 | - | - | - | 800,000 |
| Data Management - Calpine | 1,100,000 | - | - | - | 1,100,000 |
| Regulatory | 94,600 | - | - | - | 94,600 |
| Accounting | - | - | - | 55,000 | 55,000 |
| Legal | 50,000 | 15,000 | - | 20,000 | 85,000 |
| PROFESSIONAL AND PROGRAM SERVICES | 2,979,600 | 85,000 | 7,200 | 75,000 | 3,146,800 |
| PROGRAM EXPENSES | 1,258,000 | 2,000 | 7,000 | 1,000 | 1,268,000 |
| INCENTIVES AND REBATES | - | 460,000 | - | - | 460,000 |
| NON OPERATING COSTS | 543,400 | - | - | 22,400 | 565,800 |
| Total Expense | 46,114,000 | 1,077,700 | 108,600 | 641,600 | 47,941,900 |
| RESERVE REQUIREMENT CONTRIBUTIONS | 3,000,000 | - | - | - | 3,000,000 |
| Net Income | 2,666,000 | 142,300 | 11,000 | (641,600) | 2,177,700 |